

PARKSIDE - MANAGED OUTSOURCED SERVICES

Allowing organisations to do what they do best, leaving us to what we do best

Managed Outsourced Services

After successfully recruiting for the commercial and finance industry since 1989, we identified an area of specialism and developed a Managed Outsourced Services which would appeal to most of our clients.

This innovative solution allows an organisation to increase headcount without the associated complications and time consuming processes of adding and retaining staff. Instead of **you** running the recruitment process for a particular department, such as a customer services or reception team, **we** do it all for you. **We** identify suitable candidates, **we** run all the interviewing, **we** cover the on-boarding process, **we** carry out all induction training, **we** look after performance reviews, **we** worry about covering the sickness and holidays for these employees.....because **we** employ them directly and supply them as a managed outsource team to your organisation. Leaving **you** to focus on what you do best, running your business.

Key Benefits of Managed Outsourced Services

Dedicated Account Manager

Superior calibre of candidates

Tried and tested managed office services models

A reliable service with the flexibility to evolve

Developing solutions in unison with clients

Providing a service that not only controls costs, but improves the quality and efficiency of company non core services

Evidence of long term successful working relationships with clients

Allows key managers time to concentrate on core business activities

**Allows flexibility to adapt the workforce
Peace of mind**

On-site surgeries

Professional offices in key locations

Fixed annual budget

Full holiday and sickness cover

Consistency among temporary workers

**Excellent reputation,
recruitment industry recognition**

Adding value and allowing clients the freedom to do what they do best

Full competency based interviews including evaluations

A "boutique" style agency with the ability to reach clients on a global basis

All appraisals and disciplinary procedures are conducted by Parkside

Bench-marking facilities

Recruitment Process at Lower Cost

Parkside prides itself on being a high quality, relationship-led business. The key is in taking the time to really get to know our clients and candidates. This investment of our time provides us with an **in-depth understanding of the needs and aspirations** of our clients and candidates, and enables us to deliver a tailored recruitment solution, individual to each unique assignment.

This is about a partnership where we take **responsibility for reducing the time and money** you spend on recruiting the right staff. We work efficiently and effectively with you and your managers to remove staffing pressures not add to them.

We are confident that we are able to offer **recruitment processes at lower costs** while allowing us to operate as high-quality specialists. We act as a **company's internal recruitment function** for a position or all of its jobs. We can manage the entire recruiting / hiring process.

Parkside's service

Parkside's Managed Outsourced Services solution enables its clients to focus on their core business, and reduce headcount in non-core areas. It ensures completely seamless front of house experience for both internal and external customers of Parkside's clients through:

- A dedicated Account Manager
- Sourcing of all necessary personnel
- Weekly on-site review meetings with personnel provided by Parkside
- Effective personnel cover for all specified functions in the case of sickness or holiday
- Responsibility for the management of all Parkside in house operators including appraisals, reviews, disciplinary procedures
- Personnel maintained on Parkside's Recruitment Payroll System
- Parkside's staff are available to the client 24/7

Testimonials

"Parkside have been a supplier to BMC since October 2001 and have managed our front of house facility successfully since then. Our Account Manager is always available to assist and delivers an extremely high level of service at all times. She is professional, approachable and totally committed to supplying BMC with the highest calibre of candidates. I would have no hesitation in recommending Parkside to any business looking for a provider of professional recruitment services."

Maggie Kellett, Office Services Supervisor, BMC Software

"Parkside Recruitment Consultancy and Continental Tyre Group have had a successful partnership since 2007. When we first went into partnership, they spent time understanding our business and our culture. In a Contact Centre environment, you naturally have a healthy turnover of staff and for me; one of the benefits is the confidence I have with the candidates put forward for interview. I have a highly professional and experienced Account Manager who meets with the potential candidates and evaluates them on their skills and suitability, which means when they reach the interview stage, they are excellent candidates, exactly what I am looking for. Like us, they acknowledge and believe that people are the key to a successful business. Effective communication is really strong within their organisation; they ensure information flows through their organisation and ours. It is a true partnership, with open communication and working to develop and progress the team. I look forward to the continued working relationship with Parkside"

Sara Speed, Contact Centre Manager, Continental Tyre Group Ltd

"Parkside Recruitment has worked successfully with Honda for the past seven years. The ongoing service we have received is available 24/7, and sets Parkside apart from our other recruiters. Parkside provides the 'the extra mile' we seek and will continue to rely upon in the future. Our experienced Account Manager handles all competency interviews and constantly delivers high quality commercial candidates whilst managing ten on-site contractors who work for us on a permanent basis. It is without hesitation that I recommend Parkside and their recruitment solutions service. While Parkside manages our recruitment process, I can spend time and focus on our key business activities. Keep up the good work!"

Ian Brayshaw, Facilities Manager, Honda UK

"We asked Parkside to take on a large scale recruitment project for us in a very short time frame. They have worked closely with us to fully understand the brief and the individuals we required, the interview and selection process they undertook for us has been thorough and some excellent candidates have been identified and placed in the business on time which has been invaluable in supporting us to meet our business objectives. The liaison with the managers and HR at Partnership has been very effective and the ongoing support received extremely helpful. Parkside have proven to be unique in their approach and have truly provided a blended solution to our challenges, they have quickly understood the business needs and been extremely flexible in their approach"

Jane Kennedy, Chief Operating Officer, Partnership Assurance

